



February 3, 2016

Dear Customers and Suppliers of Progressive Pumps Corp.

Re: Pump Repair Capabilities

Progressive Pumps is highly focused on pump repairs for our customers. With our repair capabilities, we will provide “The Right Pump Repair. On Time. 100% Guaranteed™” to customers in Houston and the surrounding areas. We feel we are uniquely positioned to provide the best pump repair experience in the area.

Quality Control and State-of-the-Art Test Loop

Every pump repair is managed by Reed Huthmacher, Director of Technical Sales & Service. Huthmacher is trained as a mechanical engineer, pump and seal specialist and repair manager. Huthmacher’s 20 years of pump experience gives us the experience to repair almost any kind of centrifugal or positive displacement pump. Quality control is achieved using calibrated precision measuring instruments, air and hydro leak testing, and complete performance testing.

Our state-of-the-art test loop gives us the ability to conduct a performance test to verify factory performance specifications after the repair. The equipment is operated under multiple conditions, including different speeds, flows and pressures. Data is collected using digital pressure and flow instruments to create an “as tested” performance curve. Our data is then compared to factory curves to help insure that we are returning the pump to “like new, factory condition.”

Root Cause Analysis and Extend Mean Time Between Repairs (MTBR)

We are focused on working with our customers to improve reliability. With our repairs, we are identifying failure modes and performing Root Cause Analysis (RCA) to work to extend the Mean Time Between Repairs (MTBR).

We Value Every Pump Repair

We treat every repair the same, no matter how big or small. We work on everything from small chemical dosing pumps to large vertical turbine pumps and everything in between. The ultimate goal for every repair is the same: return the pump to our customer looking and

performing as if it were new, on time and 100% guaranteed.

I assure you that we will execute your new pump or repair project in a professional, responsive, cooperative and efficient way. If you would like to discuss our qualifications and interest, please feel free to call me anytime at 713.301.0919 (mobile) or email me at David.Huff@progressivepumps.com.

Sincerely,

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President
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